



Collaborative Grantseeking: A Guide to Designing Projects, Leading Partners, and Persuading Sponsors

Jeremy T. Miner, Lynn E. Miner, Jerry Griffith

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As it becomes increasingly difficult to obtain public or private funding, collaboration may become absolutely vital to some nonprofits' continued existence. Effective grant collaborations always comprise a critical attribute: they are led by individuals who not only understand the benefits and barriers affecting collaborations, but are highly skilled in managing them.

This reference text explains the nature of the collaboration and a critical examination of the role of the grant leader, giving nonprofit fundraisers a competitive edge in collaborative grantseeking, especially for those individuals without previous experience in this complicated arena. No other book comprehensively explains every step in a successful collaborative grantseeking effort, nor provides real-world strategies and proven practices. Readers of *Collaborative Grantseeking: A Guide to Designing Projects, Leading Partners, and Persuading Sponsors* will also better grasp the humanistic aspects of designing and leading successful collaborative projects and be able to write more persuasive proposals.



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