



# **Backstage Wall Street: An Insider's Guide to Knowing Who to Trust, Who to Run From, and How to Maximize Your Investments**

*Joshua M. Brown*

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**Chances are you haven't been making the best investing decisions.**

**Why?**

## **BECAUSE THAT'S HOW WALL STREET WANTS IT**

Wall Street is very good at one thing: convincing you to act against your own interests. And there's no one out there better equipped with the knowledge and moxie to explain how it all works than Josh Brown. A man *The New York Times* referred to as "the Merchant of Snark" and *Barron's* called "pot-stirring and provocative," Brown worked for 10 years in the industry, a time during which he learned some hard truths about how clients are routinely treated—and how their money is sent on a one-way trip to Wall Street's coffers.

*Backstage Wall Street* reveals the inner workings of the world's biggest money machine and explains how a relatively small confederation of brilliant, sometimes ill-intentioned people fuel it, operate it, and repair it when necessary—none of which is for the good of the average investor.

Offering a look that only a long-term insider could provide (and that only a "reformed" insider would *want* to provide), Brown describes:

**THE PEOPLE**—Why retail brokers always profit—even if you don't

**THE PRODUCTS**—How funds, ETFs, and other products are invented as failsafe profit generators—for the inventors alone

**THE PITCH**—The marketing schemes designed for one thing and one thing only: to separate you from your money

It's *that* bad . . . but there's a light at the end of the tunnel. Brown gives you the knowledge you need to make the right decisions at the right time.

*Backstage Wall Street* is about seeing reality for what it is and adjusting your actions accordingly. It's about learning who and what to steer clear of at all times. And it's about setting the stage for a bright financial future—your own way.

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