



# Profit at the Party: A New Augmented Edition of "It's Not Magic"

*David Hallett*



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Ken Brooke fully realized the importance of entertainment and getting audiences to relax and enjoy themselves. Ken used sell the original incarnation of this book in his shop. It was a green paperback titled, "IT'S NOT MAGIC" and contained plenty of material for the stand-up entertainer who had to do a longer show. In fact any of the routines, none of which lasted less than ten minutes, would probably be remembered more than any of your tricks. Why? Because they were such FUN!!! Fun to perform and fun for the audience to watch or join in. The second part of this book is aimed at the children's entertainer who wants to earn more money by running the party. Let's say the party runs from 12 to 2. You run games for the first 45 to 50 minutes, have a break for the food and then finish with your 40 to 45 minute show. Parents will pay a lot extra for someone to take away the worry of running a party. This book tells you all you need to know about adding a games section to your repertoire. There's games for all ages; games for the house and larger venues; games for older and younger children.



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**Karen Tullis:**

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