



Instant Entrepreneur: The faster way to start-up success

Robert Ashton



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More than 300,000 people start a business every year and twice that number run an enterprise that is less than three years old. That's almost a million people with commitment, enthusiasm but less than three year's experience.

Instant Entrepreneur provides that missing experience. It contains hundreds of proven short-cuts learned and refined over the years by successful entrepreneurs. These are not risky ways to cut corners, but known ways to avoid the costly and time wasting blind alleys.

Light on theory and heavy on practice, you'll find lots of case studies and tried and tested tips – you'll read what to do, how to do it step by step, and then see how someone else has benefited by following the same short cut.



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