



Holtzschue on Real Estate Contracts and Closings (April 2016 Edition) (Real Property Law Library)

Karl B. Holtzschue

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Written by a veteran real estate attorney who helped write New York's standard residential and commercial real estate contracts, **Holtzschue on Real Estate Contracts and Closings** shows you how to craft fair, dispute-free residential and commercial agreements more easily.

Holtzschue on Real Estate Contracts and Closings clearly explains the governing law and customary industry practices to ensure that you know how to prepare for a sale or purchase of real estate, including how to deal with the appropriate documents, tax issues, and brokers; draft and negotiate the contract, with the help of numerous laborsaving sample forms that speed the process; prepare for the closing, including the documents and scheduling details; and close the sale, including delivering and reviewing deeds and other paperwork and dealing with insurance policies, tax documents, and closing checks.

Included are checklists for sellers' and purchasers' attorneys that ensure all key steps are taken, as well as highlighted tips that underscore important transactional issues.

Updated at least once a year, **Holtzschue on Real Estate Contracts and Closings: A Step-by-Step Guide to Buying and Selling Real Estate** is an invaluable handbook for real estate attorneys and general practitioners handling real estate deals, as well as an important reference for brokers, title insurers, and inspectors.

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About the Author

Karl B. Holtzschue is a former Partner at Webster & Sheffield and at O'Melveny & Myers, both in New York City. He is a former chairman of the Committee on Real Property Law of the Association of the Bar of the City of New York.

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