



# The Leadership Secrets of Colin Powell

*Oren Harari*

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The Wall Street Journal, BusinessWeek, New York Times, and USA Today Business Bestseller! WORDS, WISDOM, AND INSIGHTS FROM ONE OF AMERICA'S MOST COMMANDING FIGURES Inspiration from the man who went from humble beginnings in Harlem to the office of Secretary of State Colin Powell is the classic American success story. Born in Harlem to immigrant parents, Powell rose through the ranks of the U.S. military to become chairman of the Joint Chiefs of Staff, and a soft-spoken, steel-willed Desert Storm hero. Always seemingly one step ahead of both allies and competitors, he quickly became one of America's most trusted and beloved public icons, acknowledged for his courage, his compassion, and his ability to forge victory under the most trying circumstances. The Leadership Secrets of Colin Powell recounts Powell's core beliefs on leadership, negotiation, self-knowledge, and more. Based on an article written by Oren Harari after Harari met Powell and heard him speak, an article so compelling that it became the subject of a front-page feature in the Wall Street Journal, this leadership primer reveals the secrets and insights that made Colin Powell the success he is today. Short, snappy, and packed with Powell's depth and spirit, it will help readers inspire anyone to achieve extraordinary performance. COLIN POWELL ON: COMMUNICATION "The day soldiers stop bringing you their problems is the day you have stopped leading them." LEADERSHIP "Great leaders are almost always great simplifiers, who can cut through argument, debate, and doubt to offer a solution everybody can understand." RESPONSIBILITY "Being responsible sometimes means pissing people off."



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